Addressing Critical Need for Identity-First Access Management

The digital transformation era has ushered in unprecedented connectivity and convenience, but it has also created the most dangerous cybersecurity landscape in human history. Recent catastrophic breaches affecting billions of individuals worldwide have exposed fundamental flaw in how organizations approach identity and access management. This paper examines the critical incidents that have reshaped the threat landscape and demonstrates why traditional access-centric security models have failed, making the case for Keywix and its revolutionary "applications over information" approach.

Executive Summary

The cybersecurity crisis facing organizations today is fundamentally an identity crisis. Major cyberattacks from 2017 to 2025 compromised over 2.2 billion records and cost organizations more than \$5.5 billion in direct damages. These incidents reveal a systemic failure in how the industry approaches identity and access management, with 70% of organizations suffering from identity silos and 88% experiencing critical machine identity growth challenges.

Traditional IAM solutions focus primarily on access control rather than identity ownership and management, creating fragmented systems where user identities are duplicated across multiple platforms without centralized control. This fragmentation has made organizations vulnerable to sophisticated attacks that exploit identity as the primary attack vector, with identity-based attacks increasing by 71% year-over-year.

Keywix emerges as the solution to this crisis through its "Applications over Information" platform, featuring Ensto for enterprise identity orchestration and Connecto for secure personal communications. By putting users in control of their identity data and eliminating the duplication

that plagues current systems, Keywix addresses the root cause of today's most devastating security breaches.

The Crisis: Major Cyberattacks Reshape the Threat Landscape

The Australian Telecommunications Catastrophe (2022)

In September 2022, one of Australia's largest telecommunications providers, serving approximately 31% of the nation's mobile market with over 10 million customers, suffered one of the most significant data breaches in the country's history. The attack, attributed to a misconfigured API that lacked proper authentication controls, exposed sensitive personal information including names, dates of birth, phone numbers, email addresses, and critically, government identification numbers such as driver's licenses, Medicare numbers, and passport details.

The scale of the breach was staggering: 10 million current and former customers had their personal data compromised, representing nearly 40% of Australia's population. The financial impact reached \$140 million in direct remediation costs, including customer notification, identity document replacement, and system restoration. However, the true cost extended far beyond direct expenses, with brand value losses estimated at \$1.5 billion.

The attack highlighted critical vulnerabilities in how telecommunications providers manage customer identity data. The breach occurred through an unsecured application programming interface (API) that allowed unauthorized access to customer databases without authentication. This incident demonstrated how identity mismanagement can cascade into national security concerns, as government agencies were forced to replace over 178,000 driver's licenses in a single state alone.

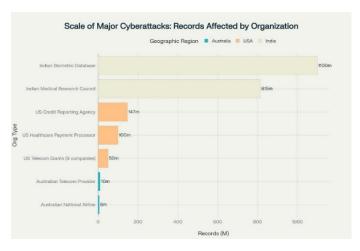
The Aviation Industry Under Siege (2025)

Just days before finishing this white paper, Australia's flagship airline, serving as the primary

carrier for the continent with operations spanning 60 countries, disclosed a massive cyberattack affecting 6 million customers. The attack, occurring on June 30, 2025, targeted a third-party customer service platform managed by one of the airline's contact centers, exposing names, email addresses, phone numbers, birth dates, and frequent flyer numbers.

While the airline assured that no credit card, financial, or passport data was compromised, the incident demonstrates the ongoing vulnerability of critical infrastructure to identity-based attacks. The breach is particularly concerning as it exposed one of the most sophisticated threats to identity security, using advanced social engineering techniques to impersonate employees and contractors.

The estimated cost of this breach, while still being calculated, is expected to reach \$25 million based on similar incidents and the airline's immediate response measures. The attack forced the implementation of emergency security protocols and disrupted operations across the carrier's global network, affecting connecting flights and passenger services worldwide.



Scale of Major Cyberattacks: Records Affected by Organization - This chart illustrates the massive scale of recent cyberattacks, with India's biometric database breach affecting over 1 billion records

United States: The Healthcare Payment Processing Disaster (2024)

The most financially devastating cyberattack in healthcare history struck a major US payment processing company in February 2024, which handles 15 billion healthcare transactions annually and processes \$1.5 trillion in claims. This organization, a subsidiary of one of America's largest healthcare companies, serves as the critical infrastructure backbone for US healthcare payments, touching 1 in every 3 patient records nationally.

The attack completely paralysed the healthcare payment ecosystem across the United States. The attackers encrypted and incapacitated significant portions of the company's functionality, leading to a system-wide shut down that prevented hospitals from processing insurance claims, verifying patient eligibility, and receiving payments.

The financial impact has been catastrophic and continues to grow. Initial estimates placed costs at \$870 million, but the total impact has now reached \$2.87 billion as of the latest financial reports. This figure includes direct restoration costs, customer compensation, lost revenue, and ongoing remediation efforts. The attack also resulted in one of the largest ransom payments in history at \$22 million, though this failed to prevent the massive data exfiltration affecting 100 million Americans.

The Credit Reporting Agency Breach: A Nation's Financial Identity Compromised (2017)

One of the most consequential attacks on US financial infrastructure occurred when the nation's largest credit reporting agency, which maintains financial records for over 147 million Americans, suffered a massive data breach in 2017. This organization, responsible for collecting and maintaining credit information that determines Americans' ability to obtain loans, mortgages, and financial services, fell victim to attackers who exploited a known vulnerability in the Apache Struts web application framework.

The breach exposed the most sensitive types of personal and financial information, including Social Security numbers, birth dates, addresses, and driver's license numbers for 147 million individuals. The attackers maintained undetected access to the systems for 76 days, during which they systematically exfiltrated data that forms the foundation of American financial identity.

The total cost of this breach ultimately exceeded \$1.7 billion, including \$700 million in regulatory settlements and over \$1 billion in additional remediation costs. The incident led to one of the largest data breach settlements in US history, with the Federal Trade Commission imposing unprecedented penalties and requiring comprehensive identity monitoring services for affected consumers.

Regional Analysis: The Global Scale of Identity-Based Attacks

India: The Biometric Identity Database Catastrophe (2018-2023)

India has experienced some of the most severe identity-related breaches in history, primarily due to the massive scale of its digital identity infrastructure. The country's biometric identification system, which maintains records for over 1.1 billion citizens making it the world's largest biometric database, suffered multiple security incidents that exposed the fundamental vulnerabilities in centralized identity management.

The most significant breach occurred in 2018 when unauthorized access to the database was being sold on social media platforms for as little as \$8. This breach potentially exposed biometric data including fingerprints and iris scans, names, addresses, phone numbers, and unique 12-digit identity numbers for virtually every Indian citizen. The breach was particularly concerning because biometric data, unlike passwords, cannot be changed if compromised, creating permanent identity security risks.

A subsequent attack in 2023 targeting the Indian Council of Medical Research exposed 815 million records containing COVID-19 testina Aadhaar numbers, and passport information. Cybercriminals offered this data for dark web forums for \$80.000. demonstrating how identity data has become a valuable commodity in underground markets. The breach highlighted the interconnected nature of India's digital identity ecosystem, where medical records are linked to biometric identifiers, creating cascading security risks when any component is compromised.

The healthcare sector in India faces particularly severe identity-related attacks, with organizations experiencing an average of 8,614 cyberattacks per week, significantly higher than the global average of 1,847 attacks. This elevated threat level reflects both the valuable nature of healthcare identity data and the insufficient security controls protecting these critical systems.

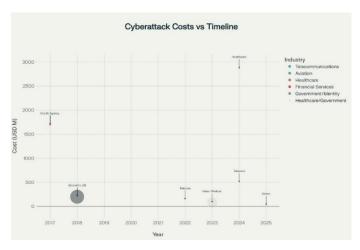
United States: Telecommunications Infrastructure Under Attack (2024)

The telecommunications sector in the United States faced unprecedented attacks in 2024 the attackers systematically compromised nine major telecommunications companies. These attacks targeted the core infrastructure providers that enable communications for millions of Americans, including companies that provide mobile, internet, and business communication services nationwide.

The attackers could exploit well-documented vulnerabilities that had patches available for significant periods, yet remained unpatched on critical systems. The attacks demonstrated how identity mismanagement in telecommunications infrastructure can lead to national security threats, as the attackers gained access to sensitive communications data and geolocation information.

The estimated cost of remediation across all affected telecommunications companies is

approaching \$500 million, not including the ongoing security investments required to prevent future incidents. The attacks have forced a comprehensive reassessment of how telecommunications providers manage access credentials and identity verification for their critical infrastructure systems.



Cyberattack Costs vs Timeline - This bubble chart shows the relationship between attack timeline, financial costs, and scale (bubble size = records affected), demonstrating how cyberattack costs have escalated dramatically, especially in healthcare

The Fundamental Problem: Access-Centric vs Identity-Centric Security

The Failure of Traditional IAM Approaches

The cybersecurity industry has spent decades focusing on access management rather than identity management, creating a fundamental misalignment with how modern attacks operate. Traditional IAM solutions are built around the principle of controlling what users can access rather than ensuring the integrity and ownership of their identities.

This access-centric approach has several critical flaws:

Identity Silos: Current IAM systems treat each application, service, and platform as a separate domain, requiring users to create and maintain multiple identities across different systems. This fragmentation means that when one identity is compromised, attackers can often leverage it to access multiple systems, as users frequently reuse credentials across platforms.

Reactive Security Posture: Access-centric systems focus on preventing unauthorized access after an identity has already been established, rather than ensuring the identity itself is secure, verified, and under user control. This reactive approach means that once an attacker obtains valid credentials, traditional security measures often fail to detect the intrusion.

Limited Visibility and Control: Organizations using access-centric IAM have poor visibility into how identities are used across their systems, making it difficult to detect when legitimate credentials are being misused. 75% of organizations report poor visibility and control over their identity systems, creating blind spots that attackers routinely exploit.

The Rise of Identity-Centric Threats

Modern cyberattacks have evolved to exploit the fundamental weaknesses in access-centric security models. Rather than attempting to break through network defences, attackers focus on obtaining legitimate credentials that allow them to "log in, not break in".

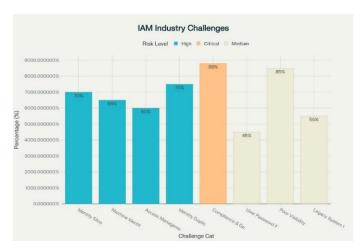
Attackers often use sophisticated social engineering techniques to impersonate employees and contractors, convincing IT support teams to provide legitimate access credentials. Once inside systems with valid identities, these attackers can move laterally through networks, escalate privileges, and exfiltrate data without triggering traditional security alarms designed to detect malicious code or network intrusions.

Identity-centric attacks increased by 71% yearover-year, reflecting both the growing sophistication of threat actors and the fundamental vulnerabilities in how organizations

manage digital identities. These attacks succeed because they exploit the trust inherent in identity systems rather than attempting to overcome technical security controls.

Machine Identity: The Invisible Crisis

The explosion of machine identities has created an entirely new category of security vulnerabilities that traditional IAM systems are unprepared to address. Machine identities now outnumber human identities by 82 to 1 in typical enterprise environments, yet 88% of organizations define privileged users exclusively as humans.



Identity and Access Management Industry Challenges - This chart shows the prevalence and severity of key IAM challenges facing organizations, with machine identity growth and user password fatique being the most widespread issues

This creates a massive blind spot where 42% of machine identities have privileged or sensitive access but lack the security controls typically applied to human accounts. Machine identities, including service accounts, API keys, certificates, and automated processes, typically lack multifactor authentication, have longer lifecycles than human accounts, and often persist beyond the tenure of the employees who created them.

The growth rate of machine identities is accelerating rapidly, with 300% growth in machine identities compared to just 5% growth in human identities. This explosive growth is driven by cloud

adoption, DevOps practices, and artificial intelligence implementations, all of which create new automated processes that require identity credentials to function.

Identity Silos and Duplication: The Hidden Vulnerabilities

The Silo Problem

70% of organizations identify identity silos as a root cause of cybersecurity risk, yet most continue to operate siloed identity management systems that create exactly these conditions. Identity silos occur when different systems, departments, or applications maintain separate identity stores without coordination or integration.

These silos create several critical vulnerabilities:

Inconsistent Security Standards: Each silo may implement different identity management and distribution policies, authentication requirements, and access controls, creating weak links that attackers can exploit. When one silo is compromised, attackers can often use information gained there to attack other silos with weaker security.

Delayed Deprovisioning: When employees leave organizations or change roles, their access must be removed from each individual silo. This manual process often results in orphaned accounts that retain access long after they should have been deactivated, creating security risks and compliance violations.

Limited Incident Response: When a security incident occurs, investigators must check each silo separately to understand the full scope of compromise. This fragmented approach slows response times and increases the likelihood that attackers can maintain persistence in systems that weren't properly investigated.

Identity Duplication and Its Consequences

The duplication of identities across multiple systems creates a fundamental security vulnerability that attackers routinely exploit. When

users must create separate accounts for each system they access, several problems emerge:

Credential Reuse: Users naturally tend to reuse passwords and other authentication factors across multiple systems, meaning that a breach in one system can provide attackers with credentials that work in others. This password fatigue affects 85% of users, leading to predictable patterns that attackers can exploit.

Inconsistent Identity Verification: Each system must independently verify user identities, leading to inconsistent standards and potential gaps where fraudulent identities can be established. Without a centralized source of truth for identity verification, it becomes possible for attackers to create legitimate-seeming accounts using stolen or synthetic identity information.

Data Synchronization Failures: When identity information changes (such as email addresses, phone numbers, or roles), updates must be manually propagated across all systems. Failures in this synchronization process can leave outdated information in some systems while updating others, creating confusion and potential security gaps.

Compliance and Audit Challenges: Organizations must track and audit user access across all systems where identities are duplicated, creating a complex compliance burden. 60% of organizations struggle with compliance and governance due to these distributed identity management challenges.

The Keywix Solution: Enabling 'Applications over Information (AOI)'

Revolutionizing Identity Ownership

Keywix addresses the fundamental flaws in traditional IAM through its 'Applications over Information' platform, which systematically shifts control of identity data from organizations to users themselves while keeping it 'hacker-safe' at all times. This revolutionary approach eliminates the duplication and silos that create security vulnerabilities by establishing a single, user-controlled identity that can be used across multiple systems without exposing underlying personal information.

The Keywix platform consists of two complementary solutions that address different aspects of the identity crisis:

Ensto: Enterprise Identity Orchestration

Ensto enables business teams and their clients to interact, collaborate, and share only what's necessary, all while keeping personal data private and protected from data breaches. Being privacy-first identity platform, Ensto lets business and users connect, without ever having to overshare personal details or worry about data leaks. Unlike traditional IAM solutions that focus on access control, Ensto empowers organizations to manage digital identities with confidence while ensuring that every user interaction is smooth, secure, and business-friendly.

Key Capabilities of Ensto:

No-Code Identity Orchestration: Ensto's intuitive interface allows organizations to design secure onboarding, authentication, and user management experiences without writing code. This visual approach reduces implementation complexity and enables rapid deployment of sophisticated identity workflows that would traditionally require extensive development resources.

Frictionless User Experience: Rather than creating barriers between users and the systems they need to access, Ensto delivers seamless registration, consistent sign-ons, and personalized interactions across all digital channels. This approach eliminates the password fatigue and user frustration that leads to security workarounds.

Enterprise-Grade Security: Ensto provides robust authentication, multi-factor authentication (MFA), and continuous monitoring without adding

complexity for organizational teams. The platform automatically adjusts security measures based on user behaviour and risk profiles, implementing adaptive security that responds to threats in real-time.

Privacy by Design: Ensto puts user privacy at the center of its architecture, enabling organizations to capture and enforce consent, manage data securely, and give customers transparency and control over their information. This approach aligns with global privacy regulations while reducing the organization's liability for managing sensitive personal data.

Connecto: Secure Personal Communications

Connecto addresses the personal side of the identity crisis by providing individuals with a communication platform that maintains privacy without compromise. As a phone and messaging app built for digital natives and privacy advocates, Connecto replaces default communication apps with a secure, feature-rich alternative that eliminates data harvesting and hidden tracking.

Key Features of Connecto:

True Privacy Architecture: User data never leaves their device, with no third-party servers, tracking, or data monetization. This approach ensures that personal communications remain truly private and cannot be compromised through server breaches or unauthorized access.

End-to-End Encryption: Every call and message is protected with industry-leading encryption, ensuring that conversations stay private even if network traffic is intercepted. This encryption extends to all metadata, preventing analysis of communication patterns and relationships.

Advanced Identity Protection: Connecto includes intelligent spam protection, number hiding capabilities, and identity safeguards that keep user information safe from prying eyes and malicious actors. Users can maintain their privacy while still engaging in necessary communications.

Digital Contact Cards: The platform enables users to create and share customizable digital contact cards via QR codes, eliminating the need for recipients to have the app while ensuring that contact details are always current and accurate. This feature addresses the identity duplication problem by providing a single, authoritative source for contact information.

The Keywix Advantage

The Keywix approach fundamentally differs from traditional IAM solutions by treating identity as a user-owned asset rather than an organizational database entry. This shift provides several critical advantages:

Elimination of Identity Duplication: By providing users with a single, portable identity that can be used across multiple systems, Keywix eliminates the need for duplicate accounts and the security vulnerabilities they create. Users maintain control over their identity data while organizations can verify and trust that identity without storing sensitive personal information.

Reduced Attack Surface: Keywix's approach minimizes the value of organizational databases to attackers while maintaining full functionality for legitimate business purposes.

Enhanced User Control: Users have complete visibility and control over how their identity information is used, shared, and accessed. This transparency builds trust while ensuring compliance with privacy regulations and user expectations.

Simplified Compliance: Organizations using Keywix can more easily meet regulatory requirements because they maintain minimal personal data while still enabling full identity verification and access control. This approach reduces compliance burden while improving security outcomes.

The Economic Case for 'Applications over Information (AOI)'

The Cost of Inaction

The financial impact of continuing with traditional, access-centric IAM approaches is becoming unsustainable. As demonstrated by the major breaches examined in this white paper, the direct costs of cyberattacks now routinely exceed billions of dollars per incident. However, these direct costs represent only a fraction of the total economic impact:

Brand Value Destruction: The Australian telecommunications provider breach resulted in \$1.5 billion in brand value loss, demonstrating how identity-related incidents can permanently damage organizational reputation and market position.

Regulatory Penalties: Financial penalties for identity-related breaches are escalating rapidly, with the credit reporting agency breach resulting in \$700 million in settlement costs alone. New privacy regulations worldwide are imposing even higher penalties for organizations that fail to protect personal data.

Long-term Security Investments: Organizations affected by major breaches must invest heavily in security infrastructure for years following an incident. The healthcare payment processor has spent over \$2.87 billion on remediation and security improvements, with costs continuing to grow.

The ROI of AOI Security

Organizations that implement AOI approaches like Keywix can realize significant returns on investment through:

Reduced Breach Risk: By eliminating identity duplication and minimizing stored personal data, organizations dramatically reduce their attractiveness as targets and the potential impact of successful attacks.

Operational Efficiency: Identity-first platforms eliminate the overhead of managing multiple identity stores, reducing administrative costs and improving user productivity through seamless access experiences.

Compliance Simplification: Organizations can meet regulatory requirements more easily and cost-effectively when they maintain minimal personal data while still enabling full business functionality.

Enhanced Customer Trust: Providing users with control over their identity data builds trust and loyalty, leading to improved customer retention and reduced acquisition costs.

Conclusion: The Imperative for Change

The cybersecurity landscape has fundamentally changed, and traditional approaches to identity and access management are no longer adequate to address the threats organizations face. The major breaches examined in this white paper—affecting over 2.2 billion individuals and costing more than \$5.5 billion—demonstrate that access-centric security models have failed to protect the digital identities that underpin our modern economy.

The evidence is clear: 87% of organizations experience identity-centric breaches, 70% suffer from identity silos, and 88% are unprepared for the machine identity explosion. These statistics represent not just security failures, but fundamental flaws in how the industry approaches identity management.

Keywix offers a proven alternative through its Identity-First Access Management platform. By shifting control of identity data to users themselves through Ensto for enterprise orchestration and Connecto for personal communications, Keywix eliminates the duplication and fragmentation that create today's most serious security vulnerabilities.

The choice facing organizations today is not whether to improve their identity management, but whether to continue investing in failed approaches or embrace the identity-first future that Keywix has pioneered. The cost of inaction—measured in billions of dollars of direct losses, permanent reputation damage, and regulatory penalties—far

exceeds the investment required to implement modern, user-controlled identity solutions.

The time for incremental improvements to fundamentally flawed systems has passed. Organizations that recognize this reality and implement identity-first approaches will gain significant competitive advantages in security, compliance, and user trust. Those that continue to rely on traditional IAM solutions will find themselves increasingly vulnerable to the sophisticated identity-based attacks that define the modern threat landscape.

Keywix exists because the world needs a new approach to identity management—one that puts users in control, eliminates dangerous duplication, and provides security without sacrificing usability. The evidence presented in this white paper demonstrates not just why this approach is necessary, but why it is inevitable. The only question remaining is whether organizations will adopt identity-first security proactively or be forced to do so reactively after experiencing their own catastrophic breach.

The future of cybersecurity is AOI. Keywix is that future, available today.